

# Contract Engineering & Manufacturing

of Heat Processing Equipment



# Having any of these pains?



01

Difficulty HIRING
AND RETAINING
engineering and
Manufacturing staff



02

Difficulty
EXPANDING
CAPACITY only
during work peaks



03

HUGE BACKLOG
hence long delivery
times for your
customers



04

**OPERATING COSTS**without sacrificing quality

# We have the solution for you!

# Contract Engineering & Manufacturing

When outsoursing to a regular contract manufacturer just won't work, outsource to an expert in Heat processing equipment:



# **CONTRACT ENGINEERING**

From concept and mechanical design, to electrical engineering, control and automation.



# **CONTRACT MANUFACTURING**

From parts and components to turnkey Heat processing projects. White label model.

# Contract Engineering



# **HOURLY RATE**

Hourly rate agreement for short-term projects.



# **QUOTATION PER PROJECT**

Quotation for complete design of Heat processing equipment, from concept design to engineering and Manufacturing drawings.



# FIXED MONTHLY RATE

Need a hand during an specific Project? We can work as your engineering back up team temporarily for a fixed rate.



# Contract Manufacturing



# PARTS, COMPONENTS OR CONSUMABLES

White label of Heat processing equipment parts, consumables or subsassemblies under high quiality testing standars.



## **TURNKEY PROJECTS**

Do you have a complete design? We build it for you, all the way to FAT testing



# Why us?

# We know what we do!

We have 40 years of experience in the heat treating and furnace manufacturing industry and for 11 years we have been one of four high end plasma nitriding furnace manufacturers in the world for industrial, automotive and aerospace industries.



# We are close to you!



# We have the capacity and experience to support you!

## **TIMELINE**



1983

Foundation of TRATAR, commercial heat treater (CO)

1985

Birth of the special tooling manufacturing division.

1995

TRATAR opens its second heat treatment plant in Colombia.

2004

First award for business technological innovation.

2009

Operations begin in Peru: manufacturing and heat treatment.

2012

Spin off: ION HEAT Core Business: Plasma **Nitriding Furnace** manufacturing.

2016

ION HEAT launches its contract services portfolio. Desktop Metal: first client.

## **HEADCOUNT**



# **BUSINESS DIVISIONS**



ION HEAT < Plasma nitriding furnace manufacturing



**ION HEAT** < Furnace Contract Engineering/Manufacturing



**TRATAR** < Commercial heat treater



**TRATAR** < CNC machining shop

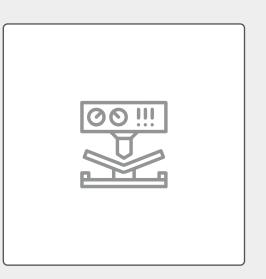


TRATAR < Commercial Rep for KANTHAL GMBH

# Value proposition

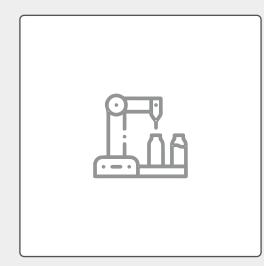
# What are the advantages?

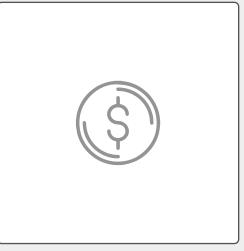
- 01. LOWER COSTS +
- 02. HIGHER FLEXIBILITY & CAPACITY +
- 03. SHORTER DELIVERY TIMES +
- 04. HIGH QUALITY RESULTS +

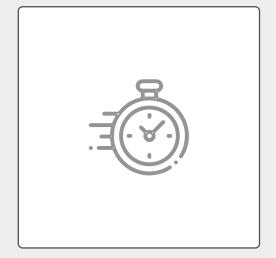


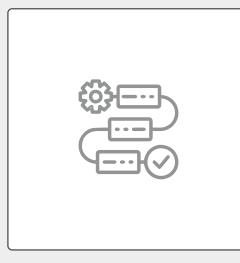


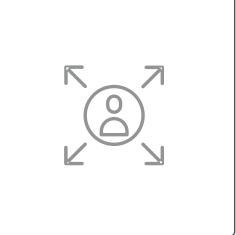
















# Trust builds relationships





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